



New Life Insurance Application for Old Mutual Producers

The Old Mutual life insurance application was recently revised to incorporate the Know Your Customer and Stranger Owned Life Insurance required legal language. We've also updated some of the medical questions.

What this means for you is fewer forms to fill out and submit when sending in life business, as this required legal language was previously incorporated on other forms.

Effective immediately, the newly revised and reformatted life insurance application is available on SalesLink for download and order in approved states. The attached guide can be used to determine the form number by state (refer to column highlighted in yellow). If you write business in Massachusetts or Montana - states that haven't approved the new life application - please continue to use the existing life application until further notice.

Transition rules for the new life insurance application are as follows:

- In states where approved, agents will be required to begin using the new application April 1, 2010.
- After April 1, 2010, if the service center receives the old life application, it will be returned to the agent and the new application will need to be completed and resubmitted.

If you have any questions, please email us at salesmarketing@omfn.com, and thank you for your continued business!

Old Mutual is the marketing name of OM Financial Life Insurance Company, and in NY only, OM Financial Life Insurance Company of New York, Old Mutual plc companies. Each Old Mutual Company is solely responsible for its contractual commitments.

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State	Standard or Variation	Instruction page Form # (for ordering purposes)
Alabama	Variation	OMAD6231
<i>Alaska</i>	<i>Standard</i>	OMAD6230
<i>Arizona</i>	<i>Standard</i>	OMAD6230
<i>Arkansas</i>	<i>Standard</i>	OMAD6230
<i>California</i>	<i>Standard</i>	OMAD6230
<i>Colorado</i>	<i>Standard</i>	OMAD6230
Connecticut	Variation	OMAD6248
<i>Delaware</i>	<i>Standard</i>	OMAD6230
Florida	Variation	OMAD6245
<i>Georgia</i>	<i>Standard</i>	OMAD6230
<i>Hawaii</i>	<i>Standard</i>	OMAD6230
Idaho	Variation	OMAD6243
<i>Illinois</i>	<i>Standard</i>	OMAD6230
<i>Indiana</i>	<i>Standard</i>	OMAD6230
<i>Iowa</i>	<i>Standard</i>	OMAD6230
Kansas	Variation	OMAD6239
<i>Kentucky</i>	<i>Standard</i>	OMAD6230
Louisiana	Variation	OMAD6246
Maine	Variation	OMAD6232
Maryland	Variation	OMAD6242
Massachusetts		
<i>Michigan</i>	<i>Standard</i>	OMAD6230
Minnesota	Variation	OMAD6233
Mississippi	Variation	OMAD6235
Missouri	Variation	OMAD6234
Montana		
<i>Nebraska</i>	<i>Standard</i>	OMAD6230
Nevada	Variation	OMAD6236
<i>New Hampshire</i>	<i>Standard</i>	OMAD6230
<i>New Jersey</i>	<i>Standard</i>	OMAD6230
<i>New Mexico</i>	<i>Standard</i>	OMAD6230
North Carolina	Variation	OMAD6238
<i>North Dakota</i>	<i>Standard</i>	OMAD6230
Ohio	Variation	OMAD6244
<i>Oklahoma</i>	<i>Standard</i>	OMAD6230
<i>Oregon</i>	<i>Standard</i>	OMAD6230
<i>Pennsylvania</i>	<i>Standard</i>	OMAD6230
<i>Rhode Island</i>	<i>Standard</i>	OMAD6230
<i>South Carolina</i>	<i>Standard</i>	OMAD6230
<i>South Dakota</i>	<i>Standard</i>	OMAD6230
<i>Tennessee</i>	<i>Standard</i>	OMAD6230
Texas	Variation	OMAD6237
Utah	Variation	OMAD6247
Vermont	Variation	OMAD6241
<i>Virginia</i>	<i>Standard</i>	OMAD6230
<i>Washington</i>	<i>Standard</i>	OMAD6230
<i>Washington DC</i>	<i>Standard</i>	OMAD6230
<i>West Virginia</i>	<i>Standard</i>	OMAD6230
<i>Wisconsin</i>	<i>Standard</i>	OMAD6230
<i>Wyoming</i>	<i>Standard</i>	OMAD6230